

2017 SALES POLICY – U.S.A.



EARLY BOOKING ORDER PROGRAM

Minimum order:

Minimum order \$5,000 NET cost for all early booking orders.

Deadlines:

Order must be received between April 3 and June 16, 2017.

Discount:

Early booking orders receive WD less 10%, less 2%.

Payment Terms:

1% December 8, 2017

Ship Date:

Between April 17, 2017 and September 29, 2017.

NEW

All Arctic Fox Parts Available!

Contact Sales for suggested stocking inventory, training material, and data sheets.

SALES POLICY

2017 Pricing:

See 2017 Warehouse Distributor Price List
Excel file available – email
sales@phillipsandtemro.com

Standard Payment Terms:

Net 30 days

Factory Contact for Orders:

ZEROSTART Customer Service
Phone: 952.941.9700
Toll Free: 800.328.6108
Fax: 952.941.2285
Email: customerservice@phillipsandtemro.com

Mailing and Shipping Address:

Phillips & Temro Industries
Heating Division
9700 West 74th Street
Eden Prairie, MN 55344

Transit Supplier Number:

HFL 79169

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RETURN GOODS POLICY

- 1) Return goods are limited to 5% of total net purchases of the previous season (April 1 to March 31).
- 2) Product for return must be manufactured by Phillips & Temro Industries and be in saleable condition in unopened, undamaged, unmarked, unbroken cartons and **must be accompanied by a factory-issued Return Authorization Number**. No shipment will be accepted at the factory unless accompanied by this authorization.
- 3) **All Authorized returns must be shipped freight prepaid between April 1 – July 31 and will be assessed a 15% handling charge.**
- 4) Credit for return goods will only be issued on current items at previous year's acquisition cost. Items omitted from the current price sheets are considered obsolete and without credit value; therefore, no credit will be issued.
- 5) **Starting fluid cylinders are NOT returnable under this policy (8200327, 8200335, 8201277).**
- 6) Part # 8500652 non-returnable.

Warranty Policy:

All warranty returns must be sent freight prepaid by customer. ATTN: Warranty Department; proof of purchase must accompany the return. Consult the last page of the **2017 ZEROSTART Application Guide** for specific warranty information.

Changeover Policy:

Rebox: Packages and labels furnished by factory on request.

Stocklift: At your own expense. Consult your ZEROSTART Representative for details.